

Европейски награди за предприемачество
Evropské ceny za podnikání
Den europæiske virksomhedspris
Die Europäischen Unternehmerpreise
Euroopa ettevõtlusauhinnad
Ευρωπαϊκά Επιχειρηματικά Βραβεία
European Enterprise Awards
Premios Europeos de la Empresa
Prix européens de l'Esprit d'Entreprise
Premi Impresa Europea
Eiropas Uzņēmējdarbības veicināšanas balvas
Europos Verslininkystės Apdovanojimai
Európai Vállalkozás Díj
Premji Ewropej għall-Intrapriża
Europese Ondernemingsprijzen
Europejskie Nagrody Przedsiębiorczości
Prémios Europeus de Iniciativa Empresarial
Premiile Europene pentru Initiative Antreprenoriale
Európske podnikateľské ocenenia
Evropske nagrade za podjetništvo
Yrittävä Eurooppa -palkinnot
Europeiska näringslivspriserna



2010

Contents

- 3 Foreword
- 4 Four Years of European Enterprise Awards
- 5 The Promoters of the European Enterprise Awards
- 6 The European Enterprise Awards in 2010
- 7 The Jury
- 8 Jury's Grand Prize
- 9 Promoting the Entrepreneurial Spirit
- 10 Investing in Skills
- 11 Improving the Business Environment
- 12 Supporting the Internationalisation of Business
- 13 Responsible and Inclusive Entrepreneurship
- 14–15 National Contacts
- 16 About DG Enterprise and Industry

The European Enterprise Awards are organised by the European Commission's Directorate-General for Enterprise and Industry.

Website: http://ec.europa.eu/enterprise/policies/sme/best-practices/european-enterprise-awards/index_en.htm

For further information:
European Enterprise Awards Secretariat

E-mail: enterprise.awards.eu@media-consulta.com
Tel: +49 30 65 000 161
Fax: +49 30 65 000 190

Foreword



Every year the European Enterprise Awards bring to the fore successful initiatives from all over Europe that have created win-win situations for business and communities. As some of this year's projects show, this is possible, and it doesn't require a big budget, just bright ideas and public-private partnerships.

As the new Commissioner for Industry and Entrepreneurship, I find the European Enterprise Awards a great initiative to highlight the important role of public policy in creating the right conditions for business. In fact, if this award scheme didn't already exist we would create it!

Now in its fourth edition, the competition continues to generate strong interest, demonstrated by the 338 candidates who competed for nomination at national level. These numbers are a tribute to the national coordinators whom I would like to thank for their commitment to identifying and selecting their country's best initiatives to promote entrepreneurship and small business.

This brochure aptly demonstrates the diversity and wealth of best practice. From nurturing entrepreneurial spirit among children and young adults to honing the skills of future entrepreneurs; from small local initiatives to revive local products to regional regeneration projects based on enterprise; and from comprehensive support services for entrepreneurs to building networks to promote internationalisation and also ethics in business.

I hope these examples will help to inspire and open new paths for many other initiatives that prove the impact that public sector interventions have in helping people pursue their entrepreneurial aspirations and creating jobs and growth for Europe.

A handwritten signature in black ink that reads "Antonio Tajani".

Antonio Tajani

Vice-President of the European Commission and Commissioner for Entrepreneurship and Industry



Four Years of European Enterprise Awards

When launched in 2005, the European Enterprise Awards for the first time put the spotlight on public policy and how this can galvanize entrepreneurship and further business development.

Originally the focus was on public policy at regional and local level but national initiatives were also included in later editions, as experience showed that policies for promoting the entrepreneurial spirit and cutting red tape usually started at national level.

Every year, between 300 and 400 projects have competed for nomination to the European competition. This in itself has mobilised the exchange of ideas and knowledge, as projects benchmarked themselves against others to identify which ones were the most successful and original. The projects that are ultimately selected by each country have won their national competitions or other selection processes and as such are national winners. It is important to recognise this and to further publicise the concept and achievements of these projects.

The fifty or so projects that are reviewed by the European high-level jury every year represent a wide variety of experience which reflects the diversity and wealth of ideas and practices across Europe.

The most popular categories have been **promotion of entrepreneurial spirit** and **investment in skills**. Most projects in these categories focus on entrepreneurship education in schools and universities, the organisation of business plan competitions and support for entrepreneurship among particular groups such as young people, women, older people, the unemployed and ethnic minority entrepreneurs. These range from high-tech sectors such as ICT or life sciences to traditional crafts and local products. Other projects promote entrepreneurship in a specific sector. Increasingly, projects are oriented towards the creative industries or finding a niche market such as the sports industry, cultural tourism or attracting professionals back to rural areas. Public-private partnerships at local or regional level are often at the source of these initiatives and of other regional development plans.

The third most popular category has been that of **improving the business environment**. This includes the creation of incubators, clusters and technology parks as well as university spin-offs and business centres. Integrated programmes and individual or customised support, training and advice to potential and new entrepreneurs appear to be a key success factor for these projects in addition to the provision of infrastructure when needed. More than anything, the role of networking emerges as a crucial component that enables the exchange of ideas and experience, creating win-win situations for everyone involved.

Supporting the internationalisation of business has not attracted many entries, especially not at regional level. This shows that although the average time and cost to set up business has been reduced in most European countries, a lot remains to be done in this area. Finally, the category for **responsible and inclusive entrepreneurship** has brought to the fore interesting projects such as promoting social enterprises especially among disadvantaged groups or people with mental or physical disabilities as well as projects that actively promote ethics and corporate responsibility among small businesses.



Winners of the European Enterprise Awards 2009

The Promoters of the European Enterprise Awards



The **Assembly of European Regions (AER.eu)** is the largest independent network of regions in wider Europe. Bringing together more than 270 regions from 33 countries and 16 interregional organisations, AER is the political voice of its members and a forum for interregional co-operation. www.aer.eu



EUROCITIES represents over 135 major cities in 34 European countries. EUROCITIES works on behalf of the cities with the European institutions on a wide range of issues affecting local authorities, and enables the exchange of best practices in local governance among its members. www.eurocities.eu



Committee of the Regions

The **Committee of the Regions (CoR)** in Brussels was established by the Maastricht Treaty in 1994 as a consultative body to provide representatives of local and regional government with a voice at the heart of the European Union. www.cor.europa.eu



EUROCHAMBRES is the Association of European Chambers of Commerce and Industry. It represents over 19 million enterprises in Europe and a European network of 2000 regional and local Chambers in 45 countries. More than 99% of these enterprises are small and medium sized enterprises (SMEs). www.eurochambres.be



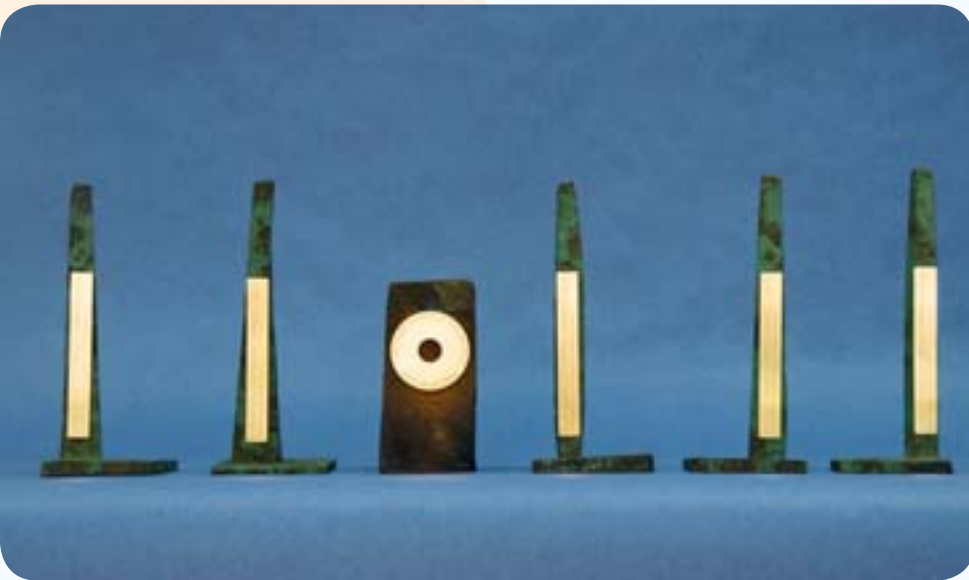
The European Association of Economic Development Agencies (**EURADA**) is a Europe-wide network of people working on economic development. EURADA has given a lead on a policy agenda including, amongst others, regional policy, small business finance (EURADA set up the European Business Angels Network), entrepreneurship and innovation. www.eurada.org



Union Européenne de l'Artisanat et des Petites et Moyennes Entreprises (**UEAPME**) is the employers' organisation representing the interests of European crafts, trades and SMEs at EU level. UEAPME is a recognised European Social Partner. UEAPME incorporates 84 member organisations from 36 countries. It represents more than 12 million enterprises, which employ around 55 million people across Europe. www.ueapme.com

The **European Enterprise Awards** in 2010

Rewarding Excellence in Entrepreneurship Promotion



Over 300 local and regional authorities from all EU Member States and Norway competed in the national round of the European Enterprise Awards, which recognise and reward initiatives to support entrepreneurship at regional level.

The competition was open to public authorities at the local and regional level like towns, cities, regions and communities as well as public-private partnerships between public authorities and entrepreneurs, educational programmes and business organisations.

The candidates had to show how their actions have incrementally facilitated business and boosted their region's economy during the two-year period prior to the award year.

The Awards are handed out for excellence in five categories:

- 1. Promoting the Entrepreneurial Spirit:**
recognises actions and initiatives at national, regional or local level promoting an entrepreneurial mindset and culture
- 2. Investing in Skills:**
recognises regional or local initiatives to improve entrepreneurial, vocational, technical and managerial skills
- 3. Improving the Business Environment:**
recognises innovative policies at regional or local level to promote enterprise start-up and growth, simplify legislative and administrative procedures for businesses and implement the "Think Small First" principle in favour of small and medium-sized enterprises
- 4. Supporting the Internationalisation of Business:**
recognises policies to encourage enterprises and particularly small and medium-sized businesses to benefit more from the opportunities offered by markets both inside and outside the European Union
- 5. Responsible and Inclusive Entrepreneurship:**
recognises regional or local actions promoting corporate social responsibility and sustainable business practices

The European Jury also presented the **Jury's Grand Prize** to the entry that it considered the most creative and inspiring entrepreneurship initiative in Europe.

The Jury

An independent high-level European Jury, comprising representatives from the worlds of business and academia, has selected the best entries and given awards in each category.

This year's jury consisted of a representative of academia, of a business organisation, an entrepreneur from the Autumn 2009 European Council Presidency, and a high-level government representative of the Spring 2010 European Council Presidency. It also included two permanent representatives, one from DG Enterprise and Industry, and one from the Committee of the Regions, and the winner of the previous Jury's Grand Prize.

Members of the 2010 Jury were:



Therese Albrechtson
Swedish entrepreneur –
representing business sector;
Albrechtson Holding AB



Nick Taylor
Renaissance Manager, Scarborough Renaissance Partnership,
Winner of the 2009 Grand Jury Prize



Andrea Benassi
Secretary-General, Union Européenne de l'Artisanat et des Petites et Moyennes Entreprises (UEAPME)



Lucio Gussetti
Director of the Directorate for Consultative Works, Committee of the Regions



Dr. Anders Lundström
Past President and Founder of IPREG, Swedish Foundation for Small Business Research/ Innovative Policy Research for Economic Growth



Joanna Drake
EU Director for the Promotion of the Competitiveness of SMEs, European Commission, DG Enterprise and Industry (Chair)



Patricio Rodriguez-Carmona
President of CEAJE, Spanish Confederation of young business Associations (CEAJE)

Jury's Grand Prize

A special prize awarded to the entrepreneurial initiative considered the most creative and inspiring in Europe



Winner

Entrepreneurs in Residence

Agence Regional de Developpement des Territoires d'Auvergne (ARDTA), France



"Entrepreneurs in Residence", a Creative Way to Attract Business Start-ups

Auvergne is perceived as a rural and remote area of France. To tackle this image but also to support the social and economic dynamism of the area, the regional authorities aim at attracting new people and businesses. The regional development agency ARDTA had already implemented measures to welcome new businesses but it lacked a tool to accelerate the process, so it designed the "Entrepreneurs Residencies" to bridge this gap.



The "Entrepreneurs in Residence" project consists of short- and long-term support measures, targeting business creators or buyers from outside the area willing to set up their activity in Auvergne. They are designed to support, facilitate and accelerate the completion of their projects. The selected participants are provided with mentors to guide them, and financial support to reimburse their expenses in the case of short term residency or in the form of a grant in the case of long-term residency. So far, more than 300 residencies have taken place resulting in the establishment of 211 businesses in the area, employing more than 600 persons. Trade, tourism and services represent the main sectors the businesses are involved in. This programme has been so successful it has been extended to the medical professions in 2009, to tackle the issues of medical demography.

Further Information:
www.auvergnelife.tv

Contact:
Agence Regionale de Developpement des Territoires d'Auvergne (ARDTA)
Henri TALAMY
Business Creation Delegate
Centre Delille/Place Delille
63058 Clermont-Ferrand cedex 1, France
E-mail: h.talamy@ardt-auvergne.fr

Special mention

"Time for Ethics", Germany



Making ethics a business fundamental

The 'Time for Ethics' initiative ("Zeit für Ethik") was initiated by the Office of Economic Affairs of the City of Nuremberg and a group of entrepreneurs who make ethics central to their business success. The project relies on a strong network of volunteer experts who provide local entrepreneurs with coaching and advice on leadership ethics. In times of change or crisis, the risk is high that businesses' ethical standards fall. This initiative ensures that the competitive edge of ethics is made visible and therefore possible.

Further Information:
www.zeitfuerethik.de

Contact:
Initiative "Zeit für Ethik"
Dr. Harald J. Bolsinger
Winklarner Str. 48
90480 Nürnberg, Germany
E-mail: info@Zeit-fuer-Ethik.de

Promoting the Entrepreneurial Spirit

Recognising actions that promote an entrepreneurial culture and mindset and raise awareness about entrepreneurship in society



Winner

Self-Employment in the Creative Industries

Institute of Entrepreneurship and Organizational Development of Johannes Kepler University Linz (IUG), Austria

kunstuniversität linz
UNIVERSITÄT FÜR KUNST, KULTUR UND INNOVATIONEN



Stimulating entrepreneurship in the creative industries

The Institute for business creation and development (IUG) of the Johannes Kepler University in Linz promotes and supports entrepreneurship among the students of the University. In 2005, after a survey revealing that most art students saw themselves becoming self-employed or having their own business, it implemented the project "Self employment in the creative industry": the result is a course lasting a semester, specifically designed to unlock the business potential of the students of the Linz Art University.



This project has been led with limited financial resources: its budget is €4,000 per year for approximately 28 teaching hours per semester. Besides providing basic commercial and legal knowledge, there is strong emphasis on practical aspects, "role models" and networking, thanks to the existing partners of the IUG. Start-up professional as well as successful artists and entrepreneurs are invited to share their experience and knowledge with the students. Since 2005, more than 300 participants have attended the course and 40 business ideas were developed, of which several led to start-up projects. Future plans include specialist support on funding and self-assessment tools for students to detect their entrepreneurship potential.

Further Information:
www.iug.jku.at

Contact:
Institute of Entrepreneurship and
Organizational Development of Johannes
Kepler University Linz
Dr. Norbert Kailer
Head of Institute
Freistädter Straße 315
A 4040 Linz, Austria
E-mail: norbert.kailer@jku.at

Runner-up

Genesis Enterprise Programme (GEP), Ireland



Accelerating the development of knowledge-based businesses

The Genesis Enterprise Programme was established in the south-west of Ireland in 1998, in order to accelerate the development of young knowledge-based businesses with international potential. Every year, its holistic approach to incubation brings together regional and national supporting bodies and has led to an outstanding rate of success: so far, 79% of the participants are still in business. This approach has also been replicated successfully in other regions of Ireland.

Further Information:
www.gep.ie

Contact:
Rubicon Centre
CIT Campus
Denise Kennedy
GEP Programme Manager
Bishopstown
Cork, Ireland
E-mail: dkennedy@gep.ie

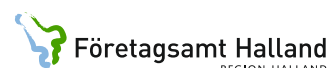
Investing in Skills

Recognises regional or local initiatives to improve entrepreneurial, vocational, technical and managerial skills



Winner

Företagsamt Halland
Region Halland, Sweden



Rooting entrepreneurship in the regional education system

The Halland region set up a strategy to increase the proportion of entrepreneurial people in the region as part of a national pilot programme to boost entrepreneurship. The Halland strategy focused on education, in order to strengthen the entrepreneurial attitude among young people and adults in the area. The regional plan introduced business-oriented learning as a pedagogical method in primary and secondary schools, as well as in adult learning institutions. Activities included teacher training, providing virtual and physical meeting places for schools to meet their surrounding environment, networking opportunities for students and entrepreneurs as well as running virtual companies for training purposes in high-school.



An independent evaluation of the project has found that it has managed a significant change in attitudes towards entrepreneurship. The rate of young persons (18-30 years) who would prefer to become entrepreneurs has almost doubled from 26% in 2004 to 44% in 2008. As a result, the Halland region has moved from the bottom to the top ranks of Swedish regions in this respect.

Further Information:
www.foretagsamt.se

Contact:
Region Halland
Ulf Mattsson
Development Manager
Box 538
301 80 Halmstad, Sweden
E-mail: ulf.mattsson@regionhalland.se

Runner-up

Pride of Hull, Hull City Council and partners, United Kingdom



Economic regeneration driven by enterprise

The Pride of Hull concept was developed in 2007 by the City Council and has since driven communities and a multitude of partners towards a common goal: creating the conditions for enterprise and fostering economic inclusion for the people of Hull, through inspiring programmes and events. Among its more impressive successes, Pride of Hull has already led 684 persons to employment in a year (project GROW), its Acorn Fund has helped create 395 businesses and 2,096 jobs, and it has developed innovative and entrepreneurial approaches in schools.

Further Information:
www.hullcc.gov.uk

Contact:
Hull City Council & Partners
Economic Development & Regeneration
Phil Hall
Programmes Officer
Kingston House
Bond Street
Hull, United Kingdom
E-mail: phil.hall@hullcc.gov.uk

Improving the Business Environment

Recognising measures to simplify administrative procedures for businesses, particularly for start-ups



Winner

Business support Aimed at Reducing the Closure Rate of Businesses

DATA Poslovne Storitve d.o.o., Slovenia



Helping start-ups and preventing business failure

There used to be no organisation providing comprehensive support to potential or new entrepreneurs in Slovenia. As a result, the closure rate of young businesses reached 57% between 2007 and 2009. Through a public-private partnership, DATA Poslovne Storitve d.o.o. now provides free support to potential or current entrepreneurs in the first stages of the life of their companies. Depending on how advanced the business project is, entrepreneurs are offered support that ranges from practical training to specialized consultancy services. A special emphasis is put on young people and students, and on cooperation with local stakeholders.



More than 5.300 existing and potential entrepreneurs have participated in this project so far, representing 5.6% of the total self-employed force in Slovenia. Within the first year of the project operation, the rate of closure of the participating businesses dropped to 9%, as opposed to the initial 57%. Initially created to cover the Ljubljana area only, the initiative has been progressively scaled up to the whole country.

Further Information:
www.data.si

Contact:
DATA Poslovne Storitve d.o.o.
Katja Šegedin Zevnik
Director
Dunajska cesta 136
1000 Ljubljana, Slovenia
E-mail: data@data.si

Runner-up

Municipality of Ios Cheese Factory, Greece



Strengthening local businesses and traditions

Cheese-making had been almost abandoned on the small Aegean island of Ios, until the municipality decided to build a cheese factory in 2007 to produce quality traditional cheeses. Since then, the project has helped 40 farming families and local tourism entrepreneurs get extra income from selling quality dairy products. The municipality is now seeking to protect this gastronomic heritage by establishing the cheeses as specifically protected products.

Further Information:
www.ios.gr

Contact:
Municipality of Ios
Poussaïos Georgios
Mayor of Ios
Chora Iou
Island of Ios
Cyclades, 84001, Greece
E-mail: info@dimosios.gr

Supporting the Internationalisation of Business

Recognises policies to encourage enterprises and particularly small and medium-sized businesses to benefit more from the opportunities offered by markets both inside and outside the European Union



Winner

EGI – Euregional Start-up Initiative, Germany and the Netherlands

Niederrhein University of Applied Science, Stichting Teamvenlo (Fontys Hogeschool Venlo, Maastricht University, City of Venlo, Chamber of Commerce Venlo), Euregio Rhein-Maas Nord



Understanding each other to increase business opportunities

Despite an important volume of trade between the Netherlands and Germany, small businesses in the Euregio Rhein-Maas-Nord are not involved in cross-border economic activities, thus ignoring potential markets. Their greatest difficulties can be attributed to cultural differences and a lack of knowledge of the legal and fiscal frameworks.

The Niederrhein University of Applied Sciences and the Dutch consortium Teamvenlo, both experienced players in start-up consultancy, jointly established the Euregional Start-up Initiative (EGI) in January 2006, to promote the cross-border activities of young local enterprises with an international focus. The participants attended 4 workshops (“intercultural competence”, “marketing and sales”, “a cross border ideas workshop” and “legal and fiscal frameworks”) in bi-national groups. They also benefited from individual coaching services, networking activities with participants of other projects and existing cross-border business networks, as well as an innovative business “speed networking” event in order to foster cooperation possibilities. EGI-participants founded a total of 64 new businesses (37 Dutch and 27 German). Several interesting collaborations developed during the project between German and Dutch participants.



Further Information:
www.egi-online.eu

Contact:
Hochschule Niederrhein
run-Initiative
Dipl.-Kfm. Cenk Kaplangi
Reinarzstr. 49
47805 Krefeld, Germany
E-mail: run@hs-niederrhein.de

Runner-up

Norwegian Industrial Research and Development Contracts (IRD), Norway



Matching innovation with the market

Innovation Norway, a government-funded company, set up a support scheme called Industrial Research and Development Contracts (IRD) in 1994. This enables SMEs with high growth potential to penetrate international markets with new and innovative solutions. The scheme provides grants to R&D projects where an SME supplier teams up with an international customer to develop a unique, custom made product or service. In recent years, more than 200 SMEs have received funding and gained access to new expertise and markets, a global network and strategic partners.

Further Information:
www.innovationnorway.no

Contact:
Innovation Norway
Mr. Oddbjørn Clausen
Programme Manager
P.B. 448 Sentrum
NO-0104 Oslo, Norway
E-mail: oddbjorn.clausen@innovasjon norge.no

Responsible and Inclusive Entrepreneurship

Recognises regional or local actions promoting corporate social responsibility and sustainable business practices



Winner

Construction of Houses by Means of a Training System for Unemployed People

Powiatowy Urząd Pracy (District Labour Office) of Nysa, Poland



A simple and clever way of solving labour and housing issues

The District Labour Office in Nysa conducted an analysis of the local training system which revealed that, while over 2,000 persons were registered as unemployed without any qualification, it lacked qualified construction workers. Building was also a problem for the local government, which struggled to fund the construction of social housing. The Labour Office worked with the Municipality Paczków to develop and implement the idea to provide “real life” construction training to the formerly unemployed by having them build social housing. The idea was also backed by the building industry as it provided solid training for its future employees.



In total, 176 unemployed persons followed the training course in different specializations. Most of them subsequently found a new job and some started their own businesses. The local construction industry benefited from this flow of qualified workers. During their training course, the participants built a 2 storey block of 12 flats, which were mainly allocated to single parent families, who had long waited for social housing. The project’s simplicity and originality can be repeated as much as needed and transferred anywhere.

Further Information:
www.pup.nysa.pl

Contact:
Powiatowy Urząd Pracy
(District Labour Office)
Kordian Kolbiarz
Director
Słowiańska St. 19
48-300 Nysa, Poland
E-mail: k.kolbiarz@pup.nysa.pl

Runner-up

Counselling Services for Co-operative Entrepreneurship, Finland



Promoting co-operatives as a modern form of entrepreneurship

The Tampere Region Co-Operative Centre offers new co-operative entrepreneurs free counselling and education services. It also makes its expertise available to professional business counsellors and develops new operational co-operative models. Thanks to the Centre the number of co-operatives has risen by 500% in the past ten years. In 2008, there were 180 new co-operatives with an aggregate turnover of €37.7 million, compared to €2.91 million in 1998.

Further Information:
www.osuustoimintakeskus.net

Contact:
Tampere Region Co-Operative Centre
Niina Immonen
Director of Operations
Hämeenkatu 17 A 17
33200 Tampere, Finland
E-mail: niina.immonen@osuustoimintacentre.net

National Contacts



AUSTRIA

Hans Janik
Federal Ministry of Economy, Family and Youth
Stubenring 1
1011 Vienna
Tel.: +43 1 711 00 59 29
Fax.: +431 711 00 9359 29
E-mail: hans.janik@bmwa.gv.at
www.bmwa.gv.at



BELGIUM

Christian Nossent, Counsellor
SME Policy – Studies Unit, Ministry of Economy
30 Boulevard S. Bolivar,
B-1000 Brussels
Tel: +32 2 277 91 09
Fax: +32 2 277 53 62
E-mail: info.EEA@economie.fgov.be



BULGARIA

Ivaylo Grancharov
SMEs & Entrepreneurship Dept, Enterprise Policy
Directorate, Ministry of Economy & Energy
8, Slavyanska Str
1052 Sofia
Tel: +359 2 7489
Fax: +359 2 940 7464
E-mail: i.grancharov@mee.government.bg



CYPRUS

Andreas Nicolaou
Ministry of Commerce, Industry and Tourism
1421 Nicosia
Tel: +357 22867148
Fax: +357 22375541
E-mail: anicolaou@mcit.gov.cy



CZECH REPUBLIC

Martina Funková
Ministry for Industry and Trade, Unit for European
Cooperation, Entrepreneurship Department
Na Frantisku 32
110 15 Prague 1
Tel: +420 224 063 024
Fax: +420 224 062 384
E-mail: funkova@mipo.cz



DENMARK

Jes Ratzert
Erhvervs- og Byggestyrelsen
The National Agency for Enterprise and Construction
Dahlerups Pakhus
Langelinie Alle 17
2100 København O
Tel: +45 35 46 60 72
E-mail: rat@ebst.dk



ESTONIA

Kaupo Sempelson
Economic Development Department,
Ministry of Economic Affairs and Communications
Harju 11
15072 Tallinn
E-mail: kaupo.sempelson@mkm.ee



FINLAND

Pertti Linkola
Industries Department/Industrial Policy Division
Ministry of Employment and the Economy
P.O. Box 32
FI-00023
GOVERNMENT
Tel: +358 9 1606 2641
E-mail: pertti.linkola@tem.fi



FRANCE

Virginie Dantard
L'Agence pour la Création d'Entreprise (A.P.C.E.)
14 rue Delambre
75014 Paris CEDEX 14
Tel: +33 1 42 18 58 77
E-mail: dantard@apce.com



GERMANY

Michael Holz
Institute for Small Business Research
Maximilianstrasse 20
53111 Bonn
Tel: +49 228 7 29 97 60
Fax: +49 228 7 29 97 90
E-mail: holz@ifm-bonn.org



GREECE

Christos Papavasileiou
Directorate for International Industrial Relations
General Secretariat of Industry
Ministry of Economy, Competition and Shipping
Mesogion 119
10192 Athens
Tel: +30 210 696 9896
Fax: +30 210 696 9738
E-mail: papavasileioux@ypan.gr



HUNGARY

Márta Molnár Szabóne
Business Environment Department,
Ministry for National Development and Economy
Margit krt. 85
1024 Budapest
Tel: +36 1 336 7377
E-mail: marta.molnar.szabone@nfgm.gov.hu



IRELAND

Gillian Slattery
Enterprise Ireland
4500 Atlantic Avenue, Westpark, Shannon Town Centre,
Shannon, Co. Clare
Tel: +353 61 718300
Fax: +353 1 609 2141
E-mail: gillian.slattery@enterprise-ireland.com



ITALY

Isabella Giacosa
Ministry of Economic Development
Department for Enterprise and Internationalisation
Directorate General for Industrial Policy and Competitiveness
Division VI
Via Molise 2
00136 Rome
Tel: +39 0647052663/2692/2070
Fax: +39 0647052579
E-mail: isabella.giacosa@sviluppoeconomico.gov.it



LATVIA

Ilze Lore
Ministry of Economics of the Republic of Latvia
Entrepreneurship & Industry Department
Unit of Development of Commercial Activities
Brivibas str. 55
1519 Riga
Tel: +371 67 01 30 99
Fax: +371 7 28 08 82
E-mail: Ilze.Lore@em.gov.lv
www.em.gov.lv



LITHUANIA

Donata Stasiunaite
Ministry of Economy of the Republic of Lithuania
Gedimino Ave. 38/2
01104 Vilnius
Tel: +370 5 262 4116
Fax: +370 5 262 3974
E-mail: d.stasiunaite@ukmin.lt



LUXEMBOURG

Laurent Solazzi
Ministry of Economy and Foreign Trade,
CNPEE - Comité National pour la Promotion de l'Esprit
d'Entreprise
6, Boulevard Royal
2449 Luxembourg
Tel: +352 2478-4168
Fax: +352 460448
E-mail: laurent.solazzi@eco.etat.lu



MALTA

Maria Buttigieg Scicluna
Ministry of Finance, the Economy and Investment
Maison Demandols, South Street
Valletta CMR 02
Tel: +356 2599 8427
Fax: +356 2599 8313
E-mail: maria.buttigieg-sciicluna@gov.mt



NETHERLANDS

Anja Steentjes
Ministry of Economic Affairs, Directorate-General for
Enterprise and Innovation, Department of Enterprise
Bezuidenhoutseweg 20
EC 2500 Den Haag
Tel: +31 (0) 70 379 7452
E-mail: a.c.j.steentjes@minez.nl



NORWAY

Marthe Haugland
Innovation Norway, European Department
Akersgata 13
0104 Oslo
Tel: +47 22 00 26 95
Fax: +47 22 00 29 00
E-mail: marthe.haugland@innovasjon Norge.no



POLAND

Ewa Swedrowska
Ministry of Economic Affairs and Labour
pl. Trzech Krzyży 3/5
00-507 Warsaw
Tel: +48 22 693 53 53
Fax: +48 693 40 23
E-mail: ewaswe@mg.gov.pl



PORTUGAL

Luis Filipe Costa
IAPMEI - Instituto de Apoio às Pequenas e Médias
Empresas e ao Investimento
Estrada do Paço do Lumiar, Campus do Lumiar, Edifício A
1649-038 Lisbon
E-mail: luis.costa@iapmei.pt



ROMANIA

Ileana Modreanu
Ministry for SMEs, Trade and Business Environment
Str. Poterași, Nr.11, Sector 4
040263 Bucharest
Tel: +40 21 336 1451
Fax: +40 21 336 1843
E-mail: ileana.modreanu@mimmc.ro



SLOVAKIA

Marcela Škubalová
National Agency for Development of Small and
Medium-sized Enterprises
Miletičova 23
821 09 Bratislava 2
Tel.: +421 2 502 44 509
Fax: +421 2 502 44 501
E-mail: skubalova@nadsme.sk



SLOVENIA

Velko Glaner
JAPTI – Public Agency of the Republic of Slovenia for
Entrepreneurship and Foreign Investments
Verovškova ulica 60
1000 Ljubljana
Tel: +386 1 589 1878
E-mail: velko.glaner@japti.si



SPAIN

Fátima Mínguez Llorente
Ministry of Industry, Tourism and Trade
Paseo de la Castellana 160, Planta 11
28071 Madrid
Tel: +34 391 49 22 48
Fax: +34 91 349 51 41
E-mail: mfminguez@mityc.es



SWEDEN

Sigbritt Larsson
Tillväxtverket, Swedish Agency for Economic
and Regional Growth
Box 4044
10261 Stockholm
Tel: +46 8 681 9100
Fax: +46 8 744 40 45
E-mail: sigbritt.larsson@tillvaxtverket.se



UNITED KINGDOM

Anne Rae
Strategic Partnerships Team, Department for Business,
Innovation and Skills
1 Victoria Street
London SW1H 0ET
Tel: +44 (0)207 215 6075
Fax: +44 20 7215 5770
E-mail: anne.rae@bis.gsi.gov.uk

European Small Business Portal

Want to find out what the EU does to boost small businesses in Europe and on the global market, and what it can do for your business? This multilingual portal gathers together all the information provided by the European Commission on and for SMEs, ranging from practical advice to policy issues, from local contact points to networking links.

<http://ec.europa.eu/small-business>



About **DG Enterprise** and **Industry**

NB-80-10-332-EN-C

The European Commission's Directorate-General for Enterprise and Industry works to provide a more favourable environment for European business. It ensures that European Union policies contribute to the competitiveness of EU enterprises by encouraging entrepreneurship and innovation.

At the core of these policies are small and medium sized enterprises as they are the principal providers of jobs and growth in Europe.

DG Enterprise works with the business community to help develop innovative, competitive and responsible enterprise and with Member States to implement the Small Business Act for Europe.

For more information visit:

<http://ec.europa.eu/enterprise>

For more information on SME related subjects visit:

<http://ec.europa.eu/small-business>



European Commission
Enterprise and Industry



ISBN: 978-92-79-15598-7

Doi: 10.2769/54624

This publication is financed under the Competitiveness and Innovation Framework Programme (CIP) which aims to encourage the competitiveness of European enterprises.

ISBN 978-92-79-15598-7



9 789279 155987